

**SECTION-II (Pre-Qualification (PQ) of Bidders) - Part of Cover-1
For ELV Infrastructure Integrators (as Bidders) for Actives**

Client: NS Hospital, Quilon

#	Bidder Criteria	Proofs & Documentary Submittals	Rating / Merit Criteria		
			Evaluation Criteria's	Internal	Marks
1	Bidder Name & Particulars				
A	Postal Address & details of the registered Head Office	Relevant Documents or Undertaking signed by the Authorized Signatory.			
B	Name and address of the Person Signing the document	Power of Attorney attested by Notary or Copy of the board Resolution certified by the Company secretary for appointing the Power of Attorney, or in case of proprietorship, credential and clear identity of the person signing the document	Satisfactory Documentary Proofs		
C	The bidder shall have an office in South India and must have the provisions and approvals for local billing.	Relevant Documents or Undertaking signed by the Authorized Signatory. Registration Details of the HO and branches, particularly in Kerala to be provided	Satisfactory Documentary Proofs		
D	Land Phone (with STD Code)				
E	Fax (with STD Code)				
F	Official Email IDs		Satisfactory Documentary Proofs		
G	Cell Phone of Authorised Signatory				
H	Cell Phone of Single-Point of Contact				
J	Website Links				
K	Other details of Branch and Support Offices	Submit Office & GST registrations as proof	Proof of valid Registrations		
2	Nature of Bidder				
A	Private Limited/Public Limited/ Cooperative Society/PSU/Proprietorship	<u>In case of Company or Society</u> a) Certificate of Incorporation c) Memorandum and Article of Association d) Details of Directors <u>In case of Proprietorship or others</u> a) Details on primary area of business b) Details of Proprietorship/others with proof of registration or applicable documents.	All above subject to the proof of valid Registration		
3	Bidder Credibility & Credentials				
A	Years in Business. Registration Details with Year of Formation. (The bidder shall be in existence for minimum of 10 years)	Relevant proof of registration; Certificate from auditors or from banks.	Subject to validity of proofs and number of		

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1	Bidder Name & Particulars				
			years		
B	Whether the bidder or the entity is a direct owner or a consortium under direct teaming agreement or a tie up and technical arrangement on case-to-case basis.	Copies of PO copies of projects undertaken successfully as same consortium partners.	Lone direct Bidder Consortium/JV Subcontracts		
C	Only for Consortium or JV bidders. (All the indicated pre-qualification criteria are to be met by the Lead bidder himself)	Copy of SLA and MoU of the teaming agreement along with the details and number of projects jointly undertaken as consortium. Roles & Responsibilities of each partner must be mentioned clearly along with the project and the work split-up.	Should not be an opportunist alliance		
D	Details of credible Certifications & Industry Recognitions, received in last three years	Self-certified copies of such certificates are to be attached.	ISO, National or International awards etc		
4	Staff Strength (Only on own Pay roll)				
A	Admin + Finance + Back Office	Provide department-wise complete organizational structure, with their academic qualifications, additional skill-sets, staff payroll of last month etc.	Based on Staff Strength in own payroll		
B	Sales + Presales + Marketing				
C	R & D				
D	Project Staff				
E	FMS (Both onsite and offsite)				
F	Details of other skilled staff				
G	Total Staff strength			The staff indicated is cumulative total of every staff breakdown submitted	
5	Legal				
A	Has your firm ever failed to complete any contract or works?	Details and Declaration in this regard by the authorized signatory of the prime bidder shall be attached. Self Certification with details for each of the heads is essential.	Subjected to verification		
B	Are you involved in any mergers, business acquisition, or buy-outs?				
C	Are there any judgements, claims, arbitration proceedings or suits pending or outstanding against the company, associate firms or its Officers?				
D	Are you now, or have you ever been involved in any bankruptcy or reorganization proceedings?				
E	Is your firm blacklisted by any Govt or PSUs in last five years?				
6	Compliance to Government Norms				
A	GST registration	Copy of GST Registration	Verify each of these registration proofs		
B	Details of TIN	Copy of TIN			
C	Income Tax Registration	Details of PAN			

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1	Bidder Name & Particulars				
D	HSN Code	Details of HSN Code	Registration proofs		
E	Details of EPF/PF	Certificate from bidder for number of staff enlisted in EPF/ PF with their			
F	Details of ESI/Health Insurance	Names and benefit subscription details.			
7	Financials.				
A	The prime bidder shall have a minimum turnover of over hundred (100) crores INR in last financial year	Submit audit proofs showing minimum turnover. Bidders with at least net worth equivalent to 20 times of the estimated cost of works during present financial work, shall be preferred	More the turnover, more points		
B	Bidder should have Positive Net worth during last 3 years, ending 31.03.2018	Submit letter from banker/CA	Bankers Certificate please		
C	Bidder should have sanctioned BG limit equivalent to 20% of the estimated works in present calendar year.	Provide a certificate from Bank mentioning the same	Bankers Certificate please		
D	Bidder should have sanctioned Cash Credit (CC) limit equivalent to 5% of the estimated works in present calendar year.	Provide a certificate from Bank mentioning the cash credit limit in present calendar year	Bankers Certificate please		
E	Give Year-wise Turnover (Rs. Lakhs)				
I	2018-17				
II	2017-16				
III	2016-15	Submit letter from banker/CA or audited Balance sheets	Check for the business stability of the bidder		
IV	2015-14				
V	2014-13				
F	The bidder shall be profitable at least for the past 3 years. Net Profit (Rs. Lakhs)				
I	2018-17	The Bidder should be a profit-making organization for the last three years.	Nil reports or Audit results showing loss means, negative points		
II	2017-16	Attach certified Profit & Loss Statements.			
III	2016-15				
8	Reference Projects - Health Domain				
A	Should have executed One similar projects worth more than 06 crores in Govt or corporative hospitals in last 3 years.... Or,				
B	Should have executed Two similar projects worth more than 03 crores in Govt or corporative hospitals in last 3 years..... Or,	Submit PO or WO copies proving that the Bidder has adequate experience in various ELV Technologies (indicated under serial 8D) and shall include specific experience in implementation, Integration, Operations and	Check for work experience in the relevant ELV domain		
C	Should have executed Three similar projects worth more than 02 crores in Govt or corporative hospitals in last 3 years	Maintenance of technology Infrastructure projects in Health Care Domain. Commendation from the existing clients, Submit proof of POWOs. Or; Self-			
D	Types of ELV Works expected:-	certified recent Work Orders Copies / Customer testimonial letters (project of			

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1	Bidder Name & Particulars				
i	ICT, Network Infrastructure, Communications, Wi-Fi	same magnitude or bigger) confirming year and area of activity.			
ii	ITES/ Datacentre Build, Server Virtualisation				
iii	Electronic Security, ACS, Video Surveillance				
iv	Audio-Video, Signage, Background Music, PA				
v	IPTV/MATV, TV Distribution				
vi	Automation / Nurse Call Solutions				
9	FMS & AMC Support				
A	The bidder should have authorized service and support Kollam or Thiruvananthapuram district.	Provide address and contact details. Support centre at Quilon or Trivandrum carries additional weightage.	GST registration is required to prove the credentials.		
B	Details of project experience in Cooperatives / Govts / PSUs / Other	Submit proof of POWOs (Any other valid proofs)			
I	Name				
	Location				
	Contract sum (Rs.in lakhs)				
	Contract period				
	Year of Completion				
	Reference				
II	Name				
	Location				
	Contract sum (Rs.in lakhs)				
	Contract period				
	Year of Completion				
	Reference				
III	Name				
	Location	Self-certification with three (last three years) recent Work Orders Copies /	Check for Onsite and Off-site, 24x-7 or 8x5, etc		
	Contract sum (Rs.in lakhs)	Customer testimonial letters (project of same magnitude or bigger) confirming			
	Contract period	year and area of activity. Please note that order copies of lesser values shall			
	Year of Completion	not be factored and may be disregarded			
	Reference				
IV	Name				
	Location				
	Contract sum (Rs.in lakhs)				
	Contract period				
	Year of Completion				
	Reference				

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1 Bidder Name & Particulars					
V Name					
Location					
Contract sum (Rs.in lakhs)					
Contract period					
Year of Completion					
Reference					
10 OEM Partnerships					
A The Bidder shall have professional tie-up and be a OEM partner for project components like Networking, Telephony, Wireless, AV etc.	Respective OEM documents to be submitted		Higher points for Gold and Platinum partners		
B List of OEM trained skilled staff	Details along with their OEM competency certificates to be submitted. Other details, if any also to be submitted.				
11 Bid Responsiveness			Satisfactory Documentations with tagged submittals		
12 Maximum Points that can be Scored					120
		For Internal Use Only			
13 Bidder Ranking					
14 Pass/Fail Percentage (Pass over 70%)					
15 Our Remarks & Recommendations					